

District III Digest

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Yankton Sioux Tribe Awarded SAMHSA Grant

The Yankton Sioux Tribe has been awarded a Substance Abuse and Mental Health Services Administration (SAMHSA) grant to implement a system of care for reservation youth. The \$3,481,900 SAMHSA grant will allow the Tribe to provide mental health services on the reservation to youth with serious emotional disturbances. A holistic system of care will be established that will focus on the youths' physical, mental, emotional, and spiritual health. While the program will primarily target Native American youth, all persons under the age of 21, regardless of race, will be eligible to receive services through this program.

Funding will be used to:

- Provide mental health services to reservation youth with a serious emotional disturbance, and also to their families;
- Offer training to the caregivers who will provide the mental health services to youth and their families; and
- Hire a psychiatrist and a clinical psychologist, on a contract basis, to provide professional mental health treatment to youth.

It is anticipated that the initiative will serve approximately 100 youth and their families annually. The program is desperately needed. There are currently no mental health services available on the reservation for families in these circumstances. Specific project objectives include:

- Providing culturally appropriate, comprehensive mental health services to reservation youth and their families;
- Educating the Tribal community about child mental health issues – its causes, treatment, and associated effects; and
- Training parents and other community members so that they can participate in the provision of mental health services to youth needing such help.

District III wrote and submitted the grant on behalf of the Tribe. District staff members may also provide assistance to the Tribe with grant guideline and regulation compliance.

If you have any questions about this initiative, please contact John at the District III office. □

Phase I of Prairieland Housing Project Nears Completion

Phase I of the Prairieland Housing Development, Inc. project, which includes the communities of Alexandria, Emery, Plankinton (below – top picture), and White Lake (bottom picture), is nearly finished.

Construction Update:

- All homes are on foundations.
- Garages and entries have been added to most of the homes.
- Fill dirt was brought in to the Emery site. (No garages or entry structures have been added there yet.)
- Interior work is finished in Plankinton.



Sales Information:

- Prices will be between \$89,000 and \$95,000.
- Application materials have been sent to potential buyers for the Plankinton houses.
- Informational meetings have been scheduled with school district personnel in Plankinton, White Lake, and Alexandria.
- A luncheon meeting will be scheduled with the Human Resource Directors Association in Mitchell.
- Advertisements have been placed in the Mitchell Advisor, Dakota Action Rocket, and other local papers.
- Press releases will be issued to announce Open House dates and times.

For complete information about income qualifications and to see more pictures of the houses, visit the PHD page of our website at www.districtiii.org/PHD/. **If you would like more information about future PHD projects, please contact Eric at District III. □**

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DIRECTOR'S CORNER

By Greg Henderson

Much like the rest of the world, District III and its affiliated organizations, Areawide Business Council (ABC), and Prairieland Housing Development, Inc. (PHD) are wrapping up an interesting year. The news is full of "doom and gloom" stories associated with unprecedented energy prices, safety alerts (terrorism, weather, and disease) and general public unrest. It's amazing that despite all of today's uncertainty, people continue to invest for the future. In other words, optimism is still alive and well in our region!

Despite a questionable economic environment, our board representatives have decided to continue to put their faith in the area's people and businesses. ABC has bet on our economic resilience by borrowing additional funds to lend to small businesses and entrepreneurs. PHD is taking a chance that housing will be a good investment in our small towns. The District III Committee has reaffirmed that we need to remain committed to growing our technical assistance capabilities (examples: Geographic Information System and Main Street redevelopment), along with furthering personal and business capacity building (examples: LeadershipPlenty and Small Business Development Center).

For District III to continue to be effective during uncertain times, it must deliver relevant and diversified services. Federal program changes, state development policies, and private investment decisions all impact what we do and how we do it. While the nature of District III makes it vulnerable to the influence of evolving times, it is still somewhat immune to the effects of any one dramatic event. As an example, the region's Resource Conservation and Development Councils (RC&Ds) are experiencing federally driven policy and program modifications. Since they are financially dependent upon the Department of Agriculture, the local councils are handicapped in their ability to resist or otherwise overcome unwelcome bureaucratic directives.

District III is also being subjected to unwanted and unwarranted federal influences through proposed rule amendments in the Economic Development Administration (EDA). It is possible that we may lose in our opposition to the new regulations, but the Committee will still have the option of abandoning EDA as a funding source without dissolving the entire planning district organization.

Choices, challenges, and changes will abound in 2006. It will be interesting, to say the least. □

Project Packaging 101

The primary mission of District III is to assist our membership in securing financing for a variety of projects. Whether we are being asked to secure loans or grants, each program has its own set of rules, regulations, and most importantly, matching requirements. The key to successful financial packaging is to structure the project's financing demands to maximize the grant funds while adhering to the varying match requirements. Match requirements can change. An example is the Economic Development Administration (EDA). In recent years, EDA required that no more than sixty (60) percent of federal funds were utilized to finance a project. This rule applies to all federal funds to include USDA – Rural Development grants and EPA – State and Tribal Assistance Grants. Therefore, if a project is estimated to cost \$1 million, the total of all federal funds cannot exceed \$600,000. The rule changes recently proposed by EDA would reduce the maximum federal participation from 60% to 30%. In calculating the federal versus state or local funds, it is important to note that most loan programs (SRF and USDA-RD) are considered local funds since the unit of local government is responsible for repayment.

While it is not a common practice, there are situations where you may be asked to split or divide a project in order to maximize your eligibility for grant funds. District III staff are currently working on a multi-million dollar project where it became necessary to split the project's various elements by activity to maximize the participation of EDA. The process of using matching requirements to fully benefit the applicant can be a very confusing and time consuming process, so please be patient as our goal is to minimize the local obligation while maximizing the State and Federal grant participation.

If you have any questions about project packaging, please call one of the planners at District III. □

DISTRICT III ANNOUNCEMENTS & DEADLINES

- NOVEMBER 3:** RCDI APPLICATIONS DUE
- NOVEMBER 8-9:** ANNUAL HOUSING CONFERENCE IN PIERRE
- NOVEMBER 9:** EXECUTIVE BOARD MEETING IN WAGNER
MISSOURI RIVER CORRIDOR MEETING IN VERMILLION
- NOVEMBER 11:** VETERANS DAY – OFFICE CLOSED
- NOVEMBER 24:** THANKSGIVING – OFFICE CLOSED
- DECEMBER 26:** CHRISTMAS OBSERVED – OFFICE CLOSED

Your "one stop shop" for economic development is now easily accessible on-line. For information on...

- Funding Programs
- Planning Assistance
- Marketing Assistance
- Housing Programs
- GIS/Mapping Services
- Areawide Business Council
- Small Business Development Center
- Regional Classified Ads
- Census Information
- Business Support Services
- Tourism
- And Much More



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SBDC & ABC Assist Mitchell Business

When Joshua Moody and Steve Van Genderen of Mitchell decided to purchase Dakota Physical Therapy, Inc., they approached their friends at First National Bank South Dakota for financing assistance. Commercial lenders, Dave Brooks and Sheilah Stoneback, of First National Bank South Dakota, referred Joshua and Steve to the Small Business Development Center (SBDC) for assistance with creation of a Business Plan and Financial Projections.

Teka Gunkel, Business Consultant with the SBDC, was successful in helping Joshua and Steve in their entrepreneurial aspirations. She provided direction and input on their business plan and produced financial projections for their business. Because Dakota Physical Therapy was an existing business, she was able to take its historical financial data, plug in the new revenue and expense projections and eventually roll the numbers forward, creating 3 year pro-forma financial projections. Teka also informed the partners about the Areawide Business Council Regional Revolving Loan Fund (ABC), which she suggested as a source of low-interest financing that would help provide improved cash flow as they start operating their own business.

A successful business purchase resulted from the partnership that was developed between First National Bank South Dakota, Areawide Business Council, and the Small Business Development Center. First National Bank South Dakota and ABC were able to use the business plan and financial projections prepared by the SBDC to approve a financing package that allowed Joshua and Steve the ability to purchase Dakota Physical Therapy, Inc.

Dakota Physical Therapy, Inc. (DPT), originally established in 1996, is located at 1319 West Havens (County Fair Plaza) in Mitchell, South Dakota. DPT provides three healthcare related services:

- Outpatient Physical and Occupational Therapy
- Home Health Physical and Occupational Therapy and Skilled Nursing
- Helping Hands In-Home Assistance

Joshua and Steve are both licensed physical therapists in the state of South Dakota and have eight plus years of combined experience in the field. They have developed strong rapport and built working relationships with a number of local physicians while providing positive therapy outcomes to hundreds of local clients in both inpatient and outpatient settings.



In addition to Joshua (pictured on the left) and Steve (pictured on the right), DPT employs a host of other staff including an office manager, a secretarial assistant, a PT tech, two registered nurses, 30-35 home care aides, and a contract-based occupational therapist.

DPT typically serves Mitchell and the surrounding area up to an approximate 30 mile radius, however the Helping Hands assistance program extends to a six county area via a need-based referral system established by SD Department of Social Services.

SBDC and ABC extend well wishes for continued success to DPT!

If you would like information about the **Areawide Business Council**, please contact Lori at the District III office or visit our website at www.districtiii.org/ABC/.

For information about **free business counseling**, call Sue at the SBDC in Yankton (605) 665-0751 or Teka in the Mitchell area (605) 996-1140. You can also visit our website at www.districtiii.org/SBDC/. □

Did You Know . . . ?

America's 23 million small businesses:

- Represent 99.7% of all U.S. firms.
- Generate 60-80% of new jobs annually.
- Create over half of the gross domestic product (private, non-agricultural industries).
- Account for 1 of every 13 U.S. workers.

Source: SBA's Office of Advocacy (www.sba.gov/advo)

District III Staff Responsibilities

STAFF MEMBER	RESPONSIBILITIES
Eric Ambroson	<ul style="list-style-type: none"> ✓ Governor's House ✓ Prairieland Housing Development Project Management ✓ Assisted living centers and nursing homes ✓ State Library Grant Program ✓ Day care ✓ Tourism ✓ Housing programs
John Clem	<ul style="list-style-type: none"> ✓ DENR Solid Waste Management Grant Program ✓ EPA Brownfields Program ✓ COPS and other law enforcement programs ✓ Deadwood Fund, Mary Chilton, and other historic preservation programs ✓ South Dakota Community Foundation ✓ Missouri River sedimentation and associated issues ✓ Energy conservation
Lori Cowman	<ul style="list-style-type: none"> ✓ Economic Development Administration ✓ GOED MicroLoan and REDI Fund ✓ Small Business Administration loan programs ✓ Rural Development Intermediary Relending Program ✓ Local and other regional revolving loan funds ✓ Value added agriculture projects ✓ Yankton Sioux Tribe RLF
Matt Kerr	<ul style="list-style-type: none"> ✓ DENR State Water Plan ✓ DENR Consolidated Program ✓ Community and Industrial Access Programs ✓ Rural Development Water and Sewer Programs ✓ DOT Enhancements ✓ Land and Water Conservation Fund
Brian McGinnis	<ul style="list-style-type: none"> ✓ DENR SRF Programs ✓ CDBG Program ✓ Land use planning and zoning ✓ Value Added Project infrastructure
Harry Redman Travis Acklin	<ul style="list-style-type: none"> ✓ GIS Programs ✓ DOT project data maintenance and mapping ✓ GIS database management ✓ GPS ✓ Mapping and graphic support
Sue Stoll	<ul style="list-style-type: none"> ✓ Director of Small Business Development Center ✓ Business Consulting ✓ Marketing ✓ Financial Analysis ✓ Cash Flow Planning and Management ✓ Business Expansion

Bon Homme County Utilizes GIS for E-911 Mapping

As of September 7, 2005, Bon Homme County dispatchers are using a new tool to assist first responders in finding the fastest route to emergency locations. The tool is called R3, and it not only maps out the exact location of a 911 phone call by latitude and longitude, but it highlights the fastest route for fire, ambulance, or law enforcement units.

In July of 2004, Bon Homme County officials were faced with the decision of whether to keep the county 911 center open, contract with another county for 911 services, or update the current system. At that time, the system was very outdated and did not comply with federal regulations. The county decided to partner with District III and Bullberry Systems to upgrade the county 911 system.

R3, which stands for Rapid Response and Routing, is a software program designed by Bullberry Systems, a subsidiary of Kadermas, Lee, and Jackson (KLJ). The software uses Geographic Information System (GIS) technology to perform digital mapping functions.

With the updated system, when a person in Bon Homme County dials 911, a stream of information (the resident's name, address, phone number, and emergency response zone) is sent to the dispatcher's office. R3 reads this data stream and identifies the location on a digital map. As the dispatcher communicates with the caller and assesses which type of responder will be needed, they are able to generate a route from the proper response station (fire, police, or ambulance) to the incident location. Bon Homme County Sheriff John Slama said the updated system is already helping dispatchers. "It really speeds up and simplifies the process of locating the 911 caller, and we're really looking forward to getting Phase II going." Phase II of the project will enable dispatchers to locate the origin of a 911 call from a cell phone. Sheriff Slama said they anticipate Phase II being functional in three to six months.

R3 requires specific types of GIS data in order to function properly. Bon Homme County contracted with District III to develop the data. District III GIS personnel developed various layers of data, including a master street address

guide, a geocoded road layer, emergency service zones, and a point file for every land phone line. District III also acquired other datasets from United States Geological Survey (USGS), the U.S. Corp of Engineers, and the Department of Environment and Natural Resources (DENR). Since Bon Homme County is a member of District III, the GIS staff was able to perform these services at a considerably reduced cost, which will free up county funds for other projects.


The total cost for the project was \$117,464, with \$100,000 paid by grant funds obtained through the Homeland Security Office of Domestic Preparedness program. **For more information about the R3 tool, contact Harry at the District III Office.** □

Governor's House Program

The following guidelines are effective as of August 1st, 2005:

- The price of the home is **\$33,000**
- Households of 2 OR LESS must have an income less than **\$34,900**.
- Households of 3 OR MORE must have an income less than **\$39,900**.
- Households UNDER 62 YEARS OF AGE must have a net worth less than **\$100,000**, of which no more than **\$70,000** may be in liquid assets.
- Households OVER 62 YEARS OF AGE must have a net worth less than **\$175,000**, of which no more than **\$100,000** may be in liquid assets.


To learn more about the Governor's House Program, call Eric at the District III office. □




Harry Redman, GIS Coordinator
Travis Acklin, GIS Specialist

AVAILABLE SERVICES:
Parcel Mapping
Plat Mapping
E911 Rural Addressing
Global Positioning System (GPS) Services
Geocoding (Address location like MapQuest)
GPS Sign Inventory for Highway/Road Department
Hazardous Materials (HazMat) Mapping
General GPS/GIS Mapping
GIS Training


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ORGANIZATION:

Planning & Development District III is a voluntary association of city and county governments. A committee of elected officials and private citizens govern the agency by setting the work agenda and overseeing the performance of the Director and staff. The office serves a 14-county area that includes the following counties: Aurora, Bon Homme, Brule, Charles Mix, Davison, Douglas, Gregory, Hanson, Hutchinson, Jerauld, Lyman, Sanborn, Tripp, and Yankton. There are 59 communities and three tribal governments within the service area.

*****If you would prefer to receive this publication via email, please contact our office.*****

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ADDRESS CORRECTION REQUESTED

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“Enthusiasm is that kindling spark which marks the difference between the leaders in every activity and the laggards who put in just enough to get by.”

Johann Friedrich Schiller